

## Company Profile of „Volocopter GmbH“



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# Volocopter is an aircraft manufacturer, an airline, and pioneer all in one



## Company overview

### Key facts

- **Name:** Volocopter GmbH
- **Foundation:** 2011
- **Headquarter:** Bruchsal, Germany
- **Company type:** Private
- **Top shareholders:** Founders (24.6), SK Ventures (11.8), Daimler (10.2), Geely (10.0), ...see Slide 5
- **Number of employees:** 400
- **Management:** Florian Reuter (CEO), Christian Bauer (CFO – Interim), Christian Bauer (CCO), Dr. Arnaud Coville (CTO)
- **Financial Year Ended (FYE):** Dec 31
- **Website:** [www.volocopter.com](http://www.volocopter.com)

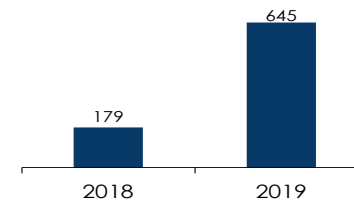
### Business description

- Volocopter's statutory objective is the development, production, marketing and distribution of aerial devices and drones.
- The company aims to build a sustainable and scalable air transport operation in the field of urban mobility ("Urban Air Mobility" - UAM). Through this, Volocopter aims to provide affordable air cab services to passengers in major cities worldwide.

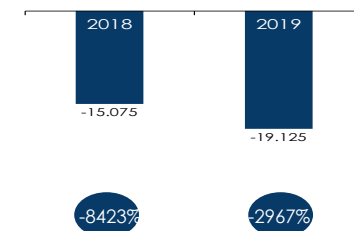
Sources: Company website; Bundesanzeiger

### Financials

- Revenue in EUR (mn) CAGR (2013-2017) ≈ 260%



- EBIT in EUR (mn) / in %



- Revenue by Segment (in %)      ▪ Revenue by Geogr. (in %)

n/a

n/a

# Volocopter has offices in Bruchsal, Munich, and Singapore



## Company overview

### Business structure

- The company has offices in Bruchsal, Munich, and Singapore:
  - Bruchsal – HQ and three test and development sites. Focus here is on VoloCity.
  - Munich is mainly dedicated to the development of heavy-lift product, the VoloDrone and future projects such as the VoloConnect.
  - Singapore: The newest office in Singapore accompanied the construction of the world's first VoloPort prototype on site. At the moment, the company is mapping out how to launch one of the first urban air taxi services in the world powered by Volocopter.

### Products & Services

- VOLOCITY – The VoloCity air taxi is a technologically advanced electric aircraft with the ability to vertically take-off and land.
- VOLOCONNECT – Intelligent, extended urban transport. The fixed-wing aircraft works with two propulsion fans plus six electrical motors and rotors.
- VOLODRONE – The heavy-lift drone. It is an unmanned, fully electric utility drone capable of carrying an impressive and unprecedented payload.
- VOLOPORT – Places to board, to vertically take-off and land.
- VOLOIQ – It offers complete digital visibility of the complex urban air mobility ecosystem in real-time.

### Customers



### Competitors

- Embraer S.A.
- Neva Aerospace Ltd.,
- Ehang
- Lilium GmbH
- Kitty Hawk

Sources: Company website; Bundesanzeiger; IPS News

# Volocopter announced its commitment today to launch air taxi services in Singapore



Company development

## News

### 09/2021: Volocopter and Geely Joint Venture Orders 150 Volocopter Aircraft

Volocopter and Aerofugia, a subsidiary of China's innovation-driven group, Geely Technology Group, announced the finalization of their joint venture (JV) company to introduce UAM in China. Operating under Volocopter (Chengdu) Technology Co., LTD (Volocopter Chengdu), the JV has signed an agreement to purchase 150 Volocopter aircraft.

### 07/2021: CAE and Volocopter Partner to Create the Global Air Taxi Pilot Workforce of Tomorrow

CAE, a global leader in aviation training, and Volocopter announced today the signing of a strategic partnership, subject to definitive agreement, to develop, certify, and deploy an innovative pilot training program for electric vertical takeoff and landing (eVTOL) operations. A first in the industry, this eVTOL pilot training program will develop the pilot workforce of the future and ensure safe introduction of eVTOL operations globally by leveraging CAE's advanced technologies such as artificial intelligence (AI), virtual reality (VR), mixed reality (MR), as well as data analytics and Volocopter's leading understanding of requirements for integration into the UAM ecosystem.

### 05/2021: Volocopter and Near Earth Autonomy Partner on Autonomous Flight Capabilities for the VoloDrone

Near Earth Autonomy and Volocopter's VoloDrone team announced today that they will partner to test Near Earth Autonomy's autonomous flight technology on Volocopter's electric vertical take-off and landing (eVTOL) VoloDrone aircraft. As leaders in the eVTOL and autonomy industries respectively, Volocopter and Near Earth Autonomy will combine and apply their expertise to further autonomous urban air mobility (UAM). Together they plan to demonstrate their progress in a Beyond Visual Line of Sight (BVLOS) Capability Demonstration in Munich in 2022.

### 05/2021: VoloConnect: Expanding Volocopter's Coverage of the Urban Air Mobility Ecosystem

Today, Volocopter, the pioneer of urban air mobility (UAM), unveiled its newest aircraft, VoloConnect, at EBACE Connect. This electric vertical take-off and landing aircraft (eVTOL) is designed to connect suburbs to cities and complements the company's existing family of aircraft for the intra-city mission. VoloConnect's distinctive hybrid lift and push design is expected to achieve certification within the next 5 years.

### 03/2021: Volocopter Raises €200 Million in Series D Funding Round

Volocopter announced the signing of their Series D funding round today, raising €200 million in additional capital. Cumulatively, Volocopter has raised €322 million. The funding will be used to solidify Volocopter's leading position in the UAM market by bringing the VoloCity, the battery-powered air taxi for cities, to certification and by accelerating the launch of its first commercial routes.

### 12/2020: Volocopter Commits to Launch Air Taxi Services in Singapore

Volocopter announced its commitment today to launch air taxi services in Singapore after two years of close collaboration with the city. Working together with the Economic Development Board of Singapore (EDB) and the Civil Aviation Authority of Singapore (CAAS), Volocopter plans to make air taxi services a reality in the Southeast Asian city-state within the next three years. In preparation for the launch, Volocopter has founded Volocopter Asia Holding and hired Hon Lung Chu as its Head of Asia Pacific in Singapore.

### 10/2020: Volocopter and Lufthansa Industry Solutions Cooperate to Build VoloIQ on Microsoft Azure

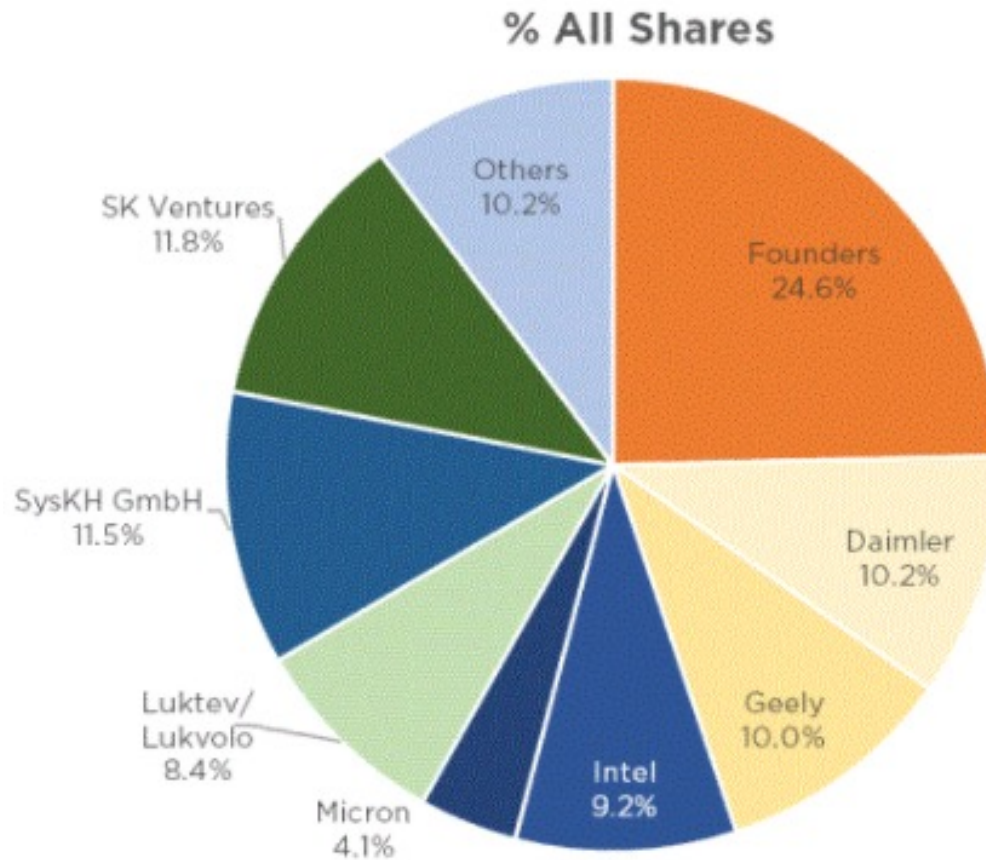
Volocopter announced today a cooperation with Lufthansa Industry Solutions. Together they are building Volocopter's proprietary intelligent and integrated "Urban Air Mobility Software Platform" that will run on Microsoft Azure: VoloIQ. It offers complete digital visibility of the complex UAM ecosystem in real-time.

Sources: News releases

# Further Information

Further Information

## Volocopter - Shareholders as of December 31, 2019



# Further Information

Further Information

## Ecosystem

